

have an interest in either or both of them.

Enclosed are three sheets which show and describe obsolete postal artifacts that I collect. Of particular interest are postmarking devices: steel, wood, or brass (not rubber) postmarking handstamps, as well as canceling machines, machine canceling die hubs and town "ring" dies, date type sets, instruction manuals, and catalogs. These can be from any country, any vintage or usage. All of the other obsolete postal artifacts I seek can be from anywhere in the world, but must be: 1) officially issued by a postal administration; and 2) routinely used by that organization during its normal course of business. I do not collect stamps, postmarked envelopes, or recent collectibles sold at philatelic retail outlets. However, I encourage you to write me about anything you come across. In the event that you have something I do not collect, I will provide a free, direct referral to another collector who may be interested in what you have.

In the event you see things at flea markets or antique shops but the prices seem high to you, please get a description of the item, asking price, plus the name and address of the dealer. If I am able to buy it, I will pay you a finder's gratuity equal to 10 percent of the actual sales price.

You can be certain that I will answer your letter, and there is no need to provide a SASE for reply. My first preference is to handle queries and sales offers through mail correspondence. However, please allow two weeks for a response since I travel extensively on business. You are welcome to call (703) 549-4095 seven days a week, but no collect calls are accepted. The best time to reach me is between 12 noon and 1 pm on Saturdays, Sundays, and legal holidays, or 6 and 7:30 pm Monday through Sunday. No calls after 7:30 pm Eastern Time are accepted.

Thank you again for writing. I hope to hear from you about the machines or postmarkers I've mentioned, whenever you have the time to write.

Sincerely yours,

Frank R. Scheer

Enclosures